

## Condo Monthly Sales

2014	January	February	March
SOLD	96	74	107
<b>DOM</b>	<b>115</b>	<b>109</b>	<b>132</b>
MEDIAN	\$205,000	\$185,000	\$194,900
<b>LISTINGS</b>	<b>824</b>	<b>875</b>	<b>979</b>
<b>Pendings</b>	<b>218</b>	<b>242</b>	<b>280</b>
<b>Distressed Sales</b>	<b>21</b>	<b>21</b>	<b>19</b>
<b>Med. SP w/o distr</b>	<b>\$230,000</b>	<b>\$222,000</b>	<b>\$215,000</b>
% CHANGE 2013-14			
SOLD	0.00%	-11.90%	4.90%
<b>DOM</b>	<b>-8.73%</b>	<b>-16.79%</b>	<b>4.76%</b>
MEDIAN	2.78%	-4.34%	9.65%
<b>LISTINGS</b>	<b>-14.43%</b>	<b>-13.96%</b>	<b>-9.69%</b>
<b>Pendings</b>	<b>7.39%</b>	<b>-0.82%</b>	<b>7.28%</b>
<b>Distressed Sales</b>	<b>50%</b>	<b>0%</b>	<b>-27%</b>
<b>Med. SP w/o distr</b>	<b>-0.76%</b>	<b>-11.20%</b>	<b>4.12%</b>
2013	January	February	March
SOLD	96	84	102
<b>DOM</b>	<b>126</b>	<b>131</b>	<b>126</b>
MEDIAN	\$199,450	\$193,400	\$177,750
<b>LISTINGS</b>	<b>963</b>	<b>1,017</b>	<b>1,084</b>
<b>Pendings</b>	<b>203</b>	<b>244</b>	<b>261</b>
<b>Distressed Sales</b>	<b>14</b>	<b>21</b>	<b>26</b>
<b>Med. SP w/o distr</b>	<b>\$231,750</b>	<b>\$250,000</b>	<b>\$206,500</b>
% CHANGE 2012-13			
SOLD	60.00%	29.23%	30.77%
<b>DOM</b>	<b>21.15%</b>	<b>25.96%</b>	<b>10.53%</b>
MEDIAN	28.30%	54.72%	38.06%
<b>LISTINGS</b>	<b>-16.19%</b>	<b>-16.64%</b>	<b>-13.63%</b>
<b>Pendings</b>	<b>2.01%</b>	<b>5.63%</b>	<b>4.82%</b>
<b>Distressed Sales</b>	<b>-22%</b>	<b>-5%</b>	<b>-13%</b>
<b>Med. SP w/o distr</b>	<b>19.61%</b>	<b>42.86%</b>	<b>18.37%</b>
2012	January	February	March
SOLD	60	65	78
<b>DOM</b>	<b>104</b>	<b>104</b>	<b>114</b>
MEDIAN	\$155,450	\$125,000	\$128,750
<b>LISTINGS</b>	<b>1,149</b>	<b>1,220</b>	<b>1,255</b>
<b>Pendings</b>	<b>199</b>	<b>231</b>	<b>249</b>
<b>Distressed Sales</b>	<b>18</b>	<b>22</b>	<b>30</b>
<b>Med. SP w/o distr</b>	<b>\$193,750</b>	<b>\$175,000</b>	<b>\$174,450</b>
% CHANGE 2011-12			
SOLD	3.45%	12.07%	-4.88%
<b>DOM</b>	<b>-19.38%</b>	<b>-8.77%</b>	<b>-12.31%</b>
MEDIAN	-25.08%	-25.60%	-19.53%
<b>LISTINGS</b>	<b>-9.38%</b>	<b>-8.89%</b>	<b>-12.91%</b>
<b>Pendings</b>	<b>-3.40%</b>	<b>8.96%</b>	<b>6.87%</b>
<b>Distressed Sales</b>	<b>38%</b>	<b>57%</b>	<b>50%</b>
<b>Med. SP w/o distr</b>	<b>-16.85%</b>	<b>-23.58%</b>	<b>-4.38%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.