

## Multifamily Monthly Sales

	November 2018	December 2018	January 2019
SOLD	183	170	153
<b>DOM</b>	<b>54</b>	<b>47</b>	<b>52</b>
MEDIAN	\$250,000	\$259,450	\$264,000
<b>LISTINGS</b>	<b>566</b>	<b>486</b>	<b>467</b>
<b>Pendings</b>	<b>337</b>	<b>277</b>	<b>275</b>
<b>Distressed Sales</b>	<b>6</b>	<b>11</b>	<b>10</b>
<b>Med. SP w/o distr</b>	<b>\$255,000</b>	<b>\$250,000</b>	<b>\$265,000</b>
	% CHANGE 2017-18	% CHANGE 2017-18	% CHANGE 2018-19
SOLD	25.34%	-13.71%	6.99%
<b>DOM</b>	<b>17.39%</b>	<b>-6.00%</b>	<b>26.83%</b>
MEDIAN	7.69%	15.31%	17.33%
<b>LISTINGS</b>	<b>15.98%</b>	<b>19.12%</b>	<b>12.80%</b>
<b>Pendings</b>	<b>-11.78%</b>	<b>-11.50%</b>	<b>-1.79%</b>
<b>Distressed Sales</b>	<b>-53.85%</b>	<b>-50.00%</b>	<b>-28.57%</b>
<b>Med. SP w/o distr</b>	<b>6.25%</b>	<b>8.70%</b>	<b>12.77%</b>
	November 2017	December 2017	January 2018
SOLD	146	197	143
<b>DOM</b>	<b>46</b>	<b>50</b>	<b>41</b>
MEDIAN	\$232,150	\$225,000	\$225,000
<b>LISTINGS</b>	<b>488</b>	<b>408</b>	<b>414</b>
<b>Pendings</b>	<b>382</b>	<b>313</b>	<b>280</b>
<b>Distressed Sales</b>	<b>13</b>	<b>22</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$240,000</b>	<b>\$229,999</b>	<b>\$235,000</b>
	% CHANGE 2016-17	% CHANGE 2016-17	% CHANGE 2017-18
SOLD	-9.88%	38.73%	3.62%
<b>DOM</b>	<b>-25.81%</b>	<b>-26.47%</b>	<b>-31.67%</b>
MEDIAN	26.86%	11.41%	20.16%
<b>LISTINGS</b>	<b>-17.71%</b>	<b>-20.16%</b>	<b>-19.30%</b>
<b>Pendings</b>	<b>-1.55%</b>	<b>-11.33%</b>	<b>-18.13%</b>
<b>Distressed Sales</b>	<b>-59.38%</b>	<b>69.23%</b>	<b>-17.65%</b>
<b>Med. SP w/o distr</b>	<b>18.81%</b>	<b>9.52%</b>	<b>20.20%</b>
	November 2016	December 2016	January 2017
SOLD	162	142	138
<b>DOM</b>	<b>62</b>	<b>68</b>	<b>60</b>
MEDIAN	\$183,000	\$201,950	\$187,250
<b>LISTINGS</b>	<b>593</b>	<b>511</b>	<b>513</b>
<b>Pendings</b>	<b>388</b>	<b>353</b>	<b>342</b>
<b>Distressed Sales</b>	<b>32</b>	<b>13</b>	<b>17</b>
<b>Med. SP w/o distr</b>	<b>\$202,000</b>	<b>\$210,000</b>	<b>\$195,500</b>
	% CHANGE 2015-16	% CHANGE 2015-16	% CHANGE 2016-17
SOLD	42.11%	-11.80%	20.00%
<b>DOM</b>	<b>-36.08%</b>	<b>-26.88%</b>	<b>-21.05%</b>
MEDIAN	4.57%	21.29%	20.81%
<b>LISTINGS</b>	<b>-17.64%</b>	<b>-16.64%</b>	<b>-13.64%</b>
<b>Pendings</b>	<b>5.15%</b>	<b>-5.11%</b>	<b>-2.56%</b>
<b>Distressed Sales</b>	<b>45.45%</b>	<b>-50.00%</b>	<b>-39.29%</b>
<b>Med. SP w/o distr</b>	<b>7.05%</b>	<b>20.76%</b>	<b>8.61%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.