

## Multifamily Monthly Sales

	December 2016	January 2017	February 2017
SOLD	142	138	115
<b>DOM</b>	<b>68</b>	<b>60</b>	<b>67</b>
MEDIAN	\$201,950	\$187,250	\$180,000
<b>LISTINGS</b>	<b>511</b>	<b>513</b>	<b>479</b>
<b>Pendings</b>	<b>353</b>	<b>342</b>	<b>351</b>
<b>Distressed Sales</b>	<b>13</b>	<b>17</b>	<b>18</b>
<b>Med. SP w/o distr</b>	<b>\$210,000</b>	<b>\$195,500</b>	<b>\$191,500</b>
	% CHANGE 2015-16	% CHANGE 2016-17	% CHANGE 2016-17
SOLD	-11.80%	16.16%	4.55%
<b>DOM</b>	<b>-26.88%</b>	<b>-3.80%</b>	<b>-8.22%</b>
MEDIAN	21.29%	9.93%	9.09%
<b>LISTINGS</b>	<b>-16.64%</b>	<b>-14.78%</b>	<b>-20.17%</b>
<b>Pendings</b>	<b>-5.11%</b>	<b>-4.36%</b>	<b>-1.96%</b>
<b>Distressed Sales</b>	<b>-50.00%</b>	<b>-22.22%</b>	<b>-25.00%</b>
<b>Med. SP w/o distr</b>	<b>20.76%</b>	<b>9.09%</b>	<b>0.79%</b>
	December 2015	January 2016	February 2016
SOLD	161	115	110
<b>DOM</b>	<b>93</b>	<b>76</b>	<b>73</b>
MEDIAN	\$166,500	\$155,000	\$165,000
<b>LISTINGS</b>	<b>613</b>	<b>594</b>	<b>600</b>
<b>Pendings</b>	<b>372</b>	<b>351</b>	<b>358</b>
<b>Distressed Sales</b>	<b>26</b>	<b>28</b>	<b>24</b>
<b>Med. SP w/o distr</b>	<b>\$173,900</b>	<b>\$180,000</b>	<b>\$190,000</b>
	% CHANGE 2014-15	% CHANGE 2015-16	% CHANGE 2015-16
SOLD	15.00%	16.16%	30.95%
<b>DOM</b>	<b>32.86%</b>	<b>-3.80%</b>	<b>-6.41%</b>
MEDIAN	19.78%	9.93%	9.63%
<b>LISTINGS</b>	<b>-12.55%</b>	<b>-14.78%</b>	<b>-10.85%</b>
<b>Pendings</b>	<b>6.59%</b>	<b>-4.36%</b>	<b>1.13%</b>
<b>Distressed Sales</b>	<b>-35.00%</b>	<b>-22.22%</b>	<b>-4.00%</b>
<b>Med. SP w/o distr</b>	<b>8.72%</b>	<b>9.09%</b>	<b>14.46%</b>
	December 2014	January 2015	February 2015
SOLD	140	99	84
<b>DOM</b>	<b>70</b>	<b>79</b>	<b>78</b>
MEDIAN	\$139,000	\$141,000	\$150,500
<b>LISTINGS</b>	<b>701</b>	<b>697</b>	<b>673</b>
<b>Pendings</b>	<b>349</b>	<b>367</b>	<b>354</b>
<b>Distressed Sales</b>	<b>40</b>	<b>36</b>	<b>25</b>
<b>Med. SP w/o distr</b>	<b>\$159,950</b>	<b>\$165,000</b>	<b>\$166,000</b>
	% CHANGE 2013-14	% CHANGE 2014-15	% CHANGE 2014-15
SOLD	34.62%	15.12%	1.20%
<b>DOM</b>	<b>4.48%</b>	<b>-3.66%</b>	<b>-9.30%</b>
MEDIAN	-7.33%	12.80%	8.27%
<b>LISTINGS</b>	<b>8.68%</b>	<b>4.50%</b>	<b>-0.74%</b>
<b>Pendings</b>	<b>-0.57%</b>	<b>6.38%</b>	<b>1.14%</b>
<b>Distressed Sales</b>	<b>11.11%</b>	<b>-2.70%</b>	<b>-13.79%</b>
<b>Med. SP w/o distr</b>	<b>-4.73%</b>	<b>5.10%</b>	<b>10.70%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.